



**DATE**

DOMINICAN ANNUAL TOURISM EXCHANGE  
BY ASONAHORES



ASONAHORES

## BUYERS | REGISTRATION FORM

### GENERAL INFORMATION BUYERS :

**The Dominican Annual Tourism Exchange, DATE,** was created to provide a professionally organized business exchange where wholesalers, travel agents and tour operators can meet and conduct business with Dominican Republic's leading tourism suppliers.

**DATE 2019** will be held March 26 (arrival day) through March 28 at Bluemall Puntacana Dominican Republic. For two days, tour operators and wholesalers more than will meet with 100 different suppliers of Dominican tourism products and services.

Come and discover why Santo Domingo has it all!

### DATE APPOINTMENT SCHEDULE BOOKS:

A few weeks before the event Buyers and Suppliers will receive a summary of their pre-scheduled appointments. Upon arrival at DATE, buyers receive an Appointment Schedule Book, as well as a Prospect Report of suppliers who requested to meet with their company. If appointments are not scheduled with any of the suppliers on the Prospect Report, buyers are encouraged to see these Suppliers during carefully structured scheduling sessions held on the first business day.

### CONFIRMATION OF PARTICIPATION:

Companies who submit a registration application along with fees will receive written confirmation of registration by e-mail.

### CANCELLATION OF REGISTRATION:

Cancellations received 30 days prior to the event (February 26, 2019) will receive full reimbursement of registration fees, less a US\$50 cancellation fee. Cancellations received after February 26 are not eligible for a refund.

### IMPORTANT DATES TO REMEMBER:

- February 23, 2019 - Deadline to include advertising in the Directory of Delegates.
- February 23, 2019 - Deadline to be included in the Directory of Delegates.
- February 18, 2019 - Deadline for appointment requests.

## **PRELIMINARY SCHEDULE OF EVENTS:**

- **MONDAY MARCH 25, 2019:**

9:00 am – 7:00 pm | Supplier Booth set-up.

- **WEDNESDAY MARCH 27, 2019:**

**Official Arrival day for all DATE delegates.**

9:00 am – 4:00 pm | Credential Claiming and Supplier booth set-up.

6:00 pm | Welcome Reception

- **WEDNESDAY MARCH 27, 2019:**

8:00 am – 9:15 am | Credential Claiming.

9:30 am – 5:00 pm | Appointments are scheduled continuously throughout the day.

1:30 pm- 2:30 pm | Working lunch.

7:00 pm | Cocktail for all DATE delegates.

- **THURSDAY MARCH 28, 2019:**

9:30 am – 1:30 pm | Appointments are scheduled continuously throughout the day

1:30 pm – 2:30 pm | Working lunch.

4:00 pm | Event close

**Appointment length 20 minutes - 5 minutes to move.**

## **HOW TO REGISTER:**

Applicants should complete the registration form and send it via email with the appropriate fee to the Hotel and Tourism Association of the Dominican Republic, ASONAHORES.

### **FEES:**

The fee to register for DATE 2019 is US\$ 250.00 per buyer delegate. The fee includes: name badges credential, one official Directory of Participants per company, pre-scheduled appointments during DATE and attendance at officially scheduled DATE functions.

- All information is sent to the attention of the Primary Delegate to the email address indicated.
- Appointments are pre-scheduled for the primary Delegate.
- All other registered Delegates have the option of having their own set of appointments or sharing appointments with another Delegate.
- Delegates choose the "Sharing" option, they will have the same appointments as the primary delegate

**ADDRESS :**

Company name : \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State : \_\_\_\_\_ Zip / Postal Code: \_\_\_\_\_

Phone : \_\_\_\_\_ E-mail: \_\_\_\_\_

(Please include country and city codes where applicable)

Web Site: \_\_\_\_\_

**Please complete this information as you would like it to appear on your name badge.**

**PRIMARY DELEGATE:**

First name : \_\_\_\_\_

Last name : \_\_\_\_\_

Title : \_\_\_\_\_

E-mail : \_\_\_\_\_

I will schedule my own set of appointment  I will attend appointments with another delegate

**ADDITIONAL DELEGATES:**

First name : \_\_\_\_\_

Last name : \_\_\_\_\_

Title : \_\_\_\_\_

E-mail : \_\_\_\_\_

I will schedule my own set of appointment  I will attend appointments with another delegate

First name : \_\_\_\_\_

Last name : \_\_\_\_\_

Title : \_\_\_\_\_

E-mail : \_\_\_\_\_

I will schedule my own set of appointment  I will attend appointments with another delegate

**BUYER MARKETING INFORMATION FOR THE DELEGATE DIRECTORY**

Complete the following information describing your company/Organization:

**A. Describe your company/Organization:**

- |  |   |  |
|--|---|--|
| <input type="checkbox"/> Association       | <input type="checkbox"/> Meeting Planner                | <input type="checkbox"/> Tour Operator           |
| <input type="checkbox"/> Charter Operator  | <input type="checkbox"/> Retail Agent Organizing Groups | <input type="checkbox"/> Travel Agent Consortium |
| <input type="checkbox"/> Incentive Company | <input type="checkbox"/> Receptive Operator             | <input type="checkbox"/> Wholesaler              |

**B. What are your primary markets?**

- |                                      |  |  |
|--------------------------------------|--|--|
| <input type="checkbox"/> Beach       | <input type="checkbox"/> Individual Travelers            | <input type="checkbox"/> Special interest Travel |
| <input type="checkbox"/> Dive Groups | <input type="checkbox"/> Meetings, Seminars, Conventions | <input type="checkbox"/> Sports Programs         |
| <input type="checkbox"/> Ecotourism  | <input type="checkbox"/> Technical Groups                | <input type="checkbox"/> Students Groups         |
| <input type="checkbox"/> Groups      | <input type="checkbox"/> Nature Travel                   | <input type="checkbox"/> Golf Tours              |
| <input type="checkbox"/> Incentives  | <input type="checkbox"/> Seniors Groups                  |  |

**C. Types of accommodations required?**

- |  |  |  |
|--|--|--|
| <input type="checkbox"/> All inclusive | <input type="checkbox"/> Beachfront              | <input type="checkbox"/> Hotels (101-300 rooms)  |
| <input type="checkbox"/> 5 Star        | <input type="checkbox"/> Bed and Breakfast       | <input type="checkbox"/> Hotels (over 300 rooms) |
| <input type="checkbox"/> 4 Star        | <input type="checkbox"/> Cottages/Villas         | <input type="checkbox"/> Resorts                 |
| <input type="checkbox"/> 3 Star        | <input type="checkbox"/> Hotels (up to 50 rooms) | <input type="checkbox"/> Room Only               |
| <input type="checkbox"/> 2 Star        | <input type="checkbox"/> Hotels (51-100 rooms)   |  |

**D. What services do you required?**

- |  |   |   |
|--|---|---|
| <input type="checkbox"/> Air Conditioning    | <input type="checkbox"/> Meetings Facilities    | <input type="checkbox"/> Room Service             |
| <input type="checkbox"/> Airport Transfers   | <input type="checkbox"/> Food & Beverage        | <input type="checkbox"/> Sightseeing/Guided Tours |
| <input type="checkbox"/> Banquet Facilities  | <input type="checkbox"/> Golf                   | <input type="checkbox"/> Tennis                   |
| <input type="checkbox"/> Business Center     | <input type="checkbox"/> Handicapped Facilities | <input type="checkbox"/> Watersport               |
| <input type="checkbox"/> Car Rental          | <input type="checkbox"/> Laundry/Dry Cleaning   |   |
| <input type="checkbox"/> Children's Programs | <input type="checkbox"/> Meal Plan Options      |   |

**E. How many total clients did your company handle last year?**

- |                                      |                                       |                                      |
|--------------------------------------|---------------------------------------|--------------------------------------|
| <input type="checkbox"/> Under 1,000 | <input type="checkbox"/> 3,000-5,000  | <input type="checkbox"/> Over 10,000 |
| <input type="checkbox"/> 1,000-3,000 | <input type="checkbox"/> 5,000-10,000 |                                      |

**F. How many total clients did your company send to Dominican Republic last Year?**

- |                                    |                                      |                                     |
|------------------------------------|--------------------------------------|-------------------------------------|
| <input type="checkbox"/> Under 500 | <input type="checkbox"/> 1,000-3000  | <input type="checkbox"/> Over 5,000 |
| <input type="checkbox"/> 500-1000  | <input type="checkbox"/> 3,000-5,000 |                                     |

**G. Please give specific details about your company that will be of interest to DATE suppliers (30 words less):**

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## **GUIDELINES:**

1. The Applicant understands that all arrangements and or changes must be submitted in writing.
2. The Applicant shall release the host hotel, DATE, ASONAHORES, consultants and employees from all claims, expenses or liabilities arising from any injury or damaged to the Applicant, his employee or agent or the property of the Applicant, occurring on the host property or approaches.
3. If DATE should be cancelled for any cause such as act of God, war, government action or order, building problem, weather, labour dispute, etc. DATE'S liability shall be limited to the refund of participation fees.
4. The Applicant shall be liable for any damaged caused to the building, floors, glass, wall, columns or furniture.
5. DATE shall not be responsible for loss of, or damaged to the Applicant's property due to explosions, acts of God, thefts, fires or any other legitimate condition beyond its control.
6. The Applicant understands that his presence is required at all officials' functions.
7. The Applicant understands that hospitality suites shall not be open during officially scheduled sessions or functions. Organizations must register hospitality suites and functions with DATE management.
8. The Applicant understands that the information contained in the conference material constitutes part of the registration contract, and agrees to conform to all guidelines.
9. DATE shall have full power to interpret and amend these guidelines which in its discretion shall be in the best interest of the conference.
10. The Applicant shall not take part in non-DATE functions which would preclude attendance at all scheduled activities.
11. By completing and submitting this Application for Registration, the Applicant understands that participation must be confirmed in writing by DATE before registration is granted. The Application for Registration is not an offer and participation in the conference March be restricted or cancelled by DATE for any reason.

## **IMPORTANT DATES TO REMEMBER:**

February 18, 2019 | Appointment request form deadline.

As a participant on DATE 2019, you and your company agree to comply with guidelines published in this application. No arrangements other than those contained herein shall be binding upon the parties, unless requests are made in writing and approved by DATE management.

Authorized signature: \_\_\_\_\_ Date: \_\_\_\_\_

Print name in above  
signature: \_\_\_\_\_

DATE 2019 is an event of the Hotel and Tourism Association of the Dominican Republic (ASONAHORES), Presidente Gonzalez esq. Tiradentes, Edif. La Cumbre, Santo Domingo, Dominican Republic, **809. 368.4676 | mercadeo@asonahores.com**

**For ASONAHORES use only:**

By: : \_\_\_\_\_ For: \_\_\_\_\_ By: \_\_\_\_\_ For: \_\_\_\_\_

Form Received: \_\_\_\_\_ Hotel Assigned: \_\_\_\_\_

Full Payment Received: \_\_\_\_\_ Confirmation: \_\_\_\_\_

Data Entry: \_\_\_\_\_